CORPORATE COMMITMENT

To provide our shareholders with reliable and good quality water service at a cost effective rate

# SAWCO WATERWORKS

#### INSIDE THIS

Get Waterscope now!

Got Leak?

Employee Celebrations!

Moderate Shortage Stage



	2019	2020	2021		
Jan	8.63	.17	3.31		
Feb	12.02	.24	.03		
Mar.	9.13	4.69	1.52		
April	.41	5.71	.88		
May	3.16	.15	.45		
June	.20	.01	.01		
July	.00	.00	.19		
Aug.	*.22	.00	.00		
Sept.	.00	.00	.00		
Oct.	.00	.00	1.21		
Nov	3.7	1.15	.00		
Dec	6.38	1.95			
TOTAL	43.85	14.07	7.60		

1958-2013 Annual rainfall average: 22.40" Rainfall data collected from www.usace.armv

<sup>k</sup>correction

# Annual Shareholder's Meeting

Each year, San Antonio Water Company (SAWCo) holds a meeting of the share-



holders. At this meeting, there is a recap of the past year's activities and every two years there is an election of directors. However, this is the non-election year. SAWCo is governed by a seven member Board. The next Annual Shareholder's meeting will be held on April 5, 2022. We hope to see you all there.

# Waterscope

With the Waterscope technology available to all our domestic customers, We are encouraging all shareholders to sign up for Waterscope to monitor your water usage and get alerts of leaks in your system. In the past, we have graciously helped some shareholder's with large water bills after they repaired leaks but with this technology available, we will make it the customer's responsibility to monitor their usage and fix any leaks that are alerted.

The site is called WaterScope and it is available through a WATERSCOPE web browser (Safari, Firefox, etc.)

## https://www.waterscope.us/.

To register with WaterScope you will need your account number and the meter number (which is the VN number in Waterscope). Both numbers are located on your water bill. Once registered, you can download the application on your cell phone/tablet (just search the app store for 'WaterScope'). Here is a video link showing how to register with WaterScope: https://youtu.be/DW\_MHkG-JLc

# Water Bill

Account Number	AMOUNT DUE			
xx-xxxx-xx	\$64.14			
Due Date	Amount Enclosed			
6/11/2021				
Service Address				
1111 Water Street				

	$\dashv$	Bill Date	e
21		6/10/2021	
	$\overline{}$	METER	METER
		NUMBER	FROM
		xxxxxxx	04/30
	D	ESCRIPTION	
	PR	EVIOUS BALAN	CE
	PA	YMENTS	
	PA	ST DUE AMOUNT M	UST BE PAID IN

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# **GENERAL MANAGER'S CORNER**

# General Manager's Update

At the end of every year, it is appropriate to pause and appreciate all the people and events that improved our lives during the last twelve months. Although world and national events do have sway on our lives, the biggest impacts are due to those immediately around us. For SAWCO, this past year has been filled with many wonderful people and successful events.

The Company completed a very successful capital improvement program this past year. We replaced many pipelines, an aged steel reservoir and installed three new emergency generators to provide power during SCE shutdowns (think Santa Ana winds).

We maintained delivery of water to our shareholders, despite the current debilitating drought. Although our municipal shareholders did not receive their full entitlement, the residential shareholders continued to receive our high-quality water thanks to the forethought of our founders in building the San Antonio Canyon water tunnel.

To the success of those events and many more I give thanks to the following:

- George and William Chaffey, for their success in creating the San Antonio Water Company 140 years ago.
- SAWCO staff, who remain my heroes for all their hard work and dedication every day of the year.
- Current SAWCO Board Members, for sharing their multifaceted talents with the company. These seven public members are truly unsung heroes. Especially during the current national political climate, they remain focused on the best interests of the company and keep us united towards the common goal of running an efficient and fiscally prudent organization.
- Past SAWCO Board Members. They deserve all the above praise and more for the Company's past 140 years of success. I'd like to specifically thank our most recent 'graduates', who stepped off the Board this year; Josè Sanchez and Gino Filippi. Both men served this company with distinction. Thank you, gentlemen!
- SAWCO shareholders, for allowing us to serve you, the most important part of the SAWCO 'team'.

To everyone above, thank you for allowing me to share in your successes!

Merry Christmas and Happy Holidays!

Bim Cote

Sincerely,

blee@sawaterco.com (909) 982-4107 ext. 102



Me and Past Director Gino Filippi



President Thomas and Past Director Josè Sanchez

Sawco Waterworks Page 3

# What's Happening?

# **Project and Budget Update**

The year 2021 was a very busy construction year for the Company, with completion of the following projects:

- Holly Drive Reservoir, Phase II
- Replaced all residential meters with advanced metering technology, allowing rapid notification of leaks and water consumption
- Reservoir 9 pipeline replacement project
- Frankish Tunnel Outfall Improvements
- Euclid Crescent Pipeline Replacement
- Linda Drive / Lamplighter Pipeline Replacement
- Primrose Lane Pipeline Replacement
- Booster 17 Modernization
- Installation of Domestic AMI Meters
- Demolition of abandoned Booster Stations 5 and 15
- Installation of Distribution Box safety covers (Edison and Main boxes)

Our 2022 Budget was adopted by the Board on December 1, 2021 and includes the following highlights:

Annual Entitlement	.13,000 acre-feet (No change from 2021)
Projected 2022 Revenue:	
Shareholder	.\$4,931,000
Non-shareholder	.\$441,000
TOTAL	.\$5,372,000
Projected 2022 Expenses:	
Operations and Maintenance	.(\$1,774,000)
General Administrative	.(\$1,370,000)
TOTAL	.(\$3,144,000)
Projected 2022 Capital Expenses	.(\$2,468,000)
Projected 2022 Revenue minus Expenses	.(\$240,000)
Reserves:	
Cash on Deposit as of September 2021	.\$6,046,000
Projected CoD as of December 2021	.\$6,100,000
Projected CoD as of December 2022	.\$5,845,000

Although not quite as ambitious as the prior year, our 2022 construction goals and objectives are no less important and include the following projects:

- Holly Drive Reservoir, Phase III
- Pre-design of new 1 MGD water treatment facility
- Well 19 pilot hole and full well design

- Well 31 pipeline replacement
- Pre-design of new office/yard facilities

#### SAWCo Waterworks

is produced quarterly to keep San Antonio Water Company shareholders informed about water-related issues and upcoming events. If you have any questions or comments, please call the office at 909-982-4107.

#### **BOARD OF DIRECTORS**

Tom Thomas-President
Will Elliott-Vice Pres.
Martha Goss-Secretary/CFO
Bob Cable-Director
Rudy Zuniga—Director
Kati Parker-Director
Bill Velto—Director

GENERAL MANAGER

Brian Lee

#### **DESIGNER/EDITOR**

Roberta Thomas



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## **SAWCO Shares and Water Entitlement**

Most all SAWCO shareholders know that the company delivers water on a 'per share' basis. That was the founding principal for the Company's business model back in 1882.

The Chaffey Brothers created the Ontario Colony primarily for the rapidly developing citrus farming industry. Each acre of Ontario Colony land purchased included one share of SAWCO stock. Each share of stock entitled the owner to a percentage of local water through SAWCO.

Back when the region was primarily agriculture the water demand was seasonal. Water was needed during the growing seasons. During off seasons, not so much. But as tracts of homes started appearing where the groves used to be, water demand became a year-round affair. By happenstance, an acre of single-family homes needs the same as an acre of citrus, about one acre-foot of water per year. But residential homes need that water on a year-round basis, not seasonally.

To accommodate the adjustment to year-round demand, SAWCO originally split yearly entitlements into 12 monthly instalments. This format proved problematic because water demand is not consistent during the year. Therefore, the Company implemented seasonal adjustments to yearly entitlement. Lowering entitlements during the cooler autumn and winter seasons allow for higher entitlements during the warmer spring and summer seasons. This adjustment allows homeowners to increase landscape irrigation during the warmer months without exceeding their monthly entitlement, thereby avoiding paying Tier 2 and Tier 3 rates. The Water Company reads meters in Cubic feet (CF) and bills in Hundred Cubic Feet (HCF).

Tier 1 rate (entitlement rate) = \$0.68/748 gallons

Tier 2 rate (exceeding entitlement) = \$1.78/748 gallons

Tier 3 rate (excess over 2x entitlement) = \$3.78/748 gallons

Starting in January, a seasonal adjustment is made every two months to your share's entitlement. The yearly total equals a full year of entitlement, but the seasonal adjustment helps ensure shareholders remain out of Tier 2 and Tier 3 usage during the warmer months. The Company sets entitlement every December for the following year, taking into account current climatic (drought) conditions. The company entitlement for 2022 remains unchanged at 13,000 acre-feet in total. Each half share is entitled to 1.01 acre-feet per year, or about 330,000 gallons.

Total per year (1/2 share) = ~ 330,000 gallons

Entitlement 1/2 share	Jan-Feb	Mar-April	May-Jun	Jul-Aug	Sept-Oct	Nov-Dec
Gallons	35,784	43,414	62,772	78,031	70,071	40,781
Cubic feet	4784	5804	8392	10432	9452	5452